Formal Acquisitions (Large Buys)

Jeremy Prince
19-20 April 2016

Significant Thresholds

- Formal Acquisition Procedures
  - Non-Commercial Items: >$150K
  - Commercial Items: > $7Million
- Small Business Sub Plan - >$700K
  - Both Non-Commercial & Commercial Items
- Certified Cost Data (TINA) - >$750K
  - Non-Commercial Items Only

Statistics For March 2016

- 7,956 Manual Awards Totaling $151M
  - 113 Formal Acquisitions(1.4%)
  - $50M of total $151M (33.2 %)
  - 30 Small Businesses(27%); $13M(26%)

- 28,523 Open PRs Estimated at $1.12B
  - 1,411 Estimated Formal Acquisitions (4.9%)
  - $746.2M of total estimated $1.12B

Issues Affecting Timely Awards

- No Bids/Alternative Bids/Source Approval/Removal
- Proposal Issues
- Pricing Issues
- Technical Issues

No Bids/Alternative Bids/Source Approval/Removal

- No-Bids should include a reason
  - Tooling, Part Obsolescence, Drawings etc.
- Provide alternative bids
  - Quantities, Material, Processes, etc
- Request to be removed/approved as a source

Proposal Issues

- Not in Accordance with Terms and Conditions
  - FOB/Inspection Point
  - Quantity
  - Quality System
  - Set-Aside Requirement
- Non-Compliant Delivery
  - Still be honest
  - Provide reasons
- Supporting Documentation
  - Traceability documentation
  - Subcontracting Plan
  - Cost Data

Pricing Issues

- Price Increases
  - Acceptable when supported with documentation
- Certified Cost Data
  - FAR 15.403-4 (Threshold is $750K)
  - Exceptions to Certified Data FAR 15.403-1(b)
- Other than Certified Cost Data
  - FAR 15.403-3
  - Can be required by the contracting officer at any time
- Profit
  - FAR 15.404-4
- Level of Effort on Different Buys for the Same Item

Technical Issues

- Exceptions
- Waiver/Deviations
- Obsolete Parts
- Drawing Issues
- First Article Refusal

Questions

Contact Information

Jeremy Prince
DLA-Aviation, FA
Jeremy.Prince@dla.mil

DEFENSE LOGISTICS AGENCY

AMERICA'S COMBAT LOGISTICS SUPPORT AGENCY

WARFIGHTER SUPPORT STEWARDSHIP EXCELLENCE WORKFORCE DEVELOPMENT